

# FILIBERTO SECCHI

Venice, Italy | [fs@filibertosecchi.com](mailto:fs@filibertosecchi.com) | <https://www.filibertosecchi.com>

With 15 years of hands-on experience in finance and operations across European, US, and Chinese corporations, SMEs, startups, and investment funds, I specialize in optimizing operations and managing finances to drive impactful outcomes. Combining an entrepreneurial attitude and fluency in four languages, I bring a unique perspective to the table.

## WORK EXPERIENCE

### GITSTART

Head of Operations & Finance | Feb 2023 – Current

IC based role covering operations, finance, and compliance. Provide support across business operations, to keep the wheels turning day to day.

- Rebuild finance and accounting operations from scratch.
- Implemented strong cyber security governance and obtained SOC2.
- Turned operations from a support function to an important compass.

### EQLAIM

Founder | Jun 21 – Present

Launched Eqclaim, an innovative AI-driven insurtech venture focused on automating commercial insurance claims.

- Proactively cultivated strategic partnerships with carriers.
- Pivoted the business from a Business Interruption to Ocean Marine Cargo focus (more scalable opportunity).

### DUANDUANZU

Co-Founder & Software Engineer | Apr 19 – Apr 21 | Shanghai

Built and expanded a dynamic marketplace catering to short-term commercial and retail space bookings in China.

- Directly involved in all aspects of business development, finance, and tech.

- Reached over 15,000 users, and 500+ spaces in three cities.

## LUN PARTNERS

Investment Manager / Operating Partner | Mar 19 – Dec 20 | Shanghai

Drove and participated in the entire investment lifecycle with a fintech and insurtech focus from deal sourcing, and evaluation, to investment management.

- Advised portfolio companies with PR, sales/ops and financial management.
- Developed a comprehensive portfolio reporting portal for LPs.

## BEIDA JADE BIRD – 北大青鸟

Investment Manager & Executive Assistant | Mar 12 – Oct 17 | Beijing, Shanghai, Hong Kong

Headed the group's corporate venture capital fund, overseeing all aspects of deal sourcing, evaluation, management, and structuring.

- Supported portfolio companies in all operational matters and ensured strategic alignment and compliance.
- Provided integral support for the reporting and financing activities of Hong Kong listed subsidiaries.

## LANGUAGES

|                |               |                |               |
|----------------|---------------|----------------|---------------|
| English        | Chinese       | Italian        | French        |
| Native speaker | Advanced (C2) | Native speaker | Advanced (C1) |

## EDUCATION

### EDINBURGH NAPIER UNIVERSITY – EDINBURGH, UK

BA Hons Business Studies with Finance

Topics in finance, and management. Dissertation – CAPM in the Shanghai Stock Exchange

## CERTIFICATIONS

### CERT CII (CHARTERED INSURANCE INSTITUTE)